

New York

BAKER & MCKENZIE

What Management Needs to Know about Global Customs Duty Planning

October 17, 2006
8:30am – 10:00am
Baker & McKenzie LLP
1114 Avenue of the Americas at 42nd Street



Details

- Customs Duty Savings
- Customs Compliance
- Customs and Tax (Transfer Pricing Issues)
- Customs and Intellectual Property
- Royalties
- Customs Treatment of Research, Development Assists
- Distributors' Rights
- Classification
- Labeling and Marking of Goods

What Management Needs to Know about Global Customs Duty Planning

The US Department of Commerce and Baker & McKenzie are pleased to invite New York area businesses to a special seminar conducted by Robert L. Eisen, a New York Partner in the the Firm's Customs and Trade Practice. In a global market, trade regulations can affect your business in various ways. Customs issues influence not only where you make product but also where you sell and how. There is the obvious challenge of navigating the complex customs rules in each different jurisdiction, including the United States, particularly as customs decisions will directly impact Tax and VAT valuations. In many foreign countries, the impact of customs duties and VAT can be greater than the company's tax exposure. Moreover, strategies may be available to legally reduce or eliminate the amount of customs duties paid. Such strategies go directly to a company's bottom line. The converse is equally true: retroactive addressments to duty cannot be recovered once the goods are sold. A company's success is directly linked to how adept it is at navigating these relatively unchartered waters. This timely program, intended for upper management of both large and small importing and exporting companies, will cover global customs issues around the world including the United States, The European Union and Latin America.

Baker & McKenzie is a firm of more than 3,300 locally qualified, internationally experienced lawyers in 70 locations in 38 countries around the globe.

Robert Eisen represents a myriad of clients before the United States Bureau of Customs and Border Protection and related regulatory agencies and the federal courts, such as U.S. importers/exporters and their agents, exporters of licensable goods, foreign exporters of goods to the U.S., customhouse brokers, freight forwarders, accounting firms, other law firms, airlines, vessel owners and individual travelers. In addition, he advises on matters involving customs and trade issues throughout the world.

Registration

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Cost: \$75

To register return this form to: **Anastasia Xenias, Senior International Trade Specialist**
U.S. Department of Commerce 20 Exchange Place, 40th floor New York, NY 10005 /
Fax: 212-809-2687 or Anastasia.Xenias@mail.doc.gov

YES! I will attend:

Name and Title:

Company Name:

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